



## Janek Performance Group at a glance.

Maximizing your sales performance is the top priority of Janek Performance Group. Our sales training and consulting company provides sound solutions for today's most challenging sales scenarios. We are exceedingly committed to your success by ensuring our solutions always add value and consistently deliver a strong return on investment. ➤

### /// Our Focus

Janek Performance Group determines your individual situation, and applies unique sales training and/or sales consulting solutions customized specifically to meet your objectives.

### **Practical**

We understand the importance of providing you with practical solutions; sales training and consulting which works and produces tangible benefits. It forms the basis of who we are, what we do and how we build trust.

### **Permanent**

By developing a deep expertise across many business sectors and industries we are intimately familiar with implementing solutions that easily integrate into your "real-world" situations and deliver sustained results over the long-haul.

### **Different**

We reject the notion of "one-size-fits-all" sales performance improvement solutions. Your business, industry, value proposition and products/services are unique and our solutions are tailored to your individual needs.

### /// Our Clients

Our client base is a diverse one, spanning the globe and a number of industries.

Janek Performance Group has successfully delivered results for companies in North America, Asia, Africa, Europe, and Australia. Our extensive experience in sales training and sales consulting has allowed us to make an impact in a variety of sales environments and business sectors. Our team of professionals has led sales organizations, large and small, and our solutions reflect our experience in the real world.



#### **Headquarters**

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#### **Employees**

65 Nationwide

#### **End-to-End Services**

Sales Training  
Sales Consulting  
Talent Management

#### **Industry Expertise**

Business & Professional Services  
Consumer Goods & Retail  
Energy & Utilities  
Financial & Insurance Services  
Healthcare & Medical  
Hospitality & Travel  
Media & Publications  
Pharmaceutical  
Real Estate & Construction  
Technology & Telecommunications