



Janek Sales Consulting

Boost your bottom line with our comprehensive sales consulting analysis. Through an evaluation of your sales model and strategy, our sales consultants can deliver recommendations for improvement to dramatically improve sales performance. ➤

/// Diagnose Your Current Sales Model

First, we visit your facility to consult on your current sales processes and overall strategy. We conduct interviews with executives and sales management to identify issues, gain direction, and build commitment.

Areas that we consult on include:

- Sales Model
- Sales Process and Strategies
- Sales Tools
- Time Management
- Sales and Marketing Materials
- Sales Technologies
- Compensation and Bonus Structures
- Presentation Development
- Benchmarking
- Lead Generation
- Sales Performance Metrics

/// Make Strategic Recommendations

Once our data is gathered from your organization, we formulate recommendations that lead to practical, sustainable solutions.

/// Implement Change Initiatives

We then partner with your organization to carry through the change initiatives.

Our exceptional record of accomplishment in delivering ROI to even the most challenging sales scenarios is due in large part to making sure that our lessons are never just theoretical.

/// Track Progress

To maximize your organization's results, we intensely track and monitor performance after the recommendations have been implemented.

/// Boost Your Bottom Line

Your results are our top priority. By partnering with your organization throughout this process and maintaining an expert staff of sales consultants, we can ensure long-term, sustainable results.



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